

DeRoyal Industries, Inc.

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NEWS

FOR IMMEDIATE RELEASE

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DeRoyal Builds the Continuum® Customer Experience

knoxville, Tennessee, USA (18 October 2017) – DeRoyal Industries, Inc., one of the nation's leading medical manufacturers, focused on the production of healthcare products and technology, announces the opening of its Continuum® real-time inventory and charge capture system customer experience. Located on their campus headquarters in Powell, TN, the facility will showcase Continuum's automated supply management and continuity of care features in a simulated operating room suite, inventory storage room, and multiple demo stations. One benefit of automated supply management is that it lessens caregiver's administrative tasks allowing them to be more patient focused. Another benefit is continuity of care which assures devices can seamlessly transition from hospital to home. To achieve these benefits, Continuum® uses both Ultra-High Radio Frequency Identification (UHF RFID) and a weight-based bin system that integrates with the hospital's existing IT system and provides a passive work flow for inventory control, point-of-use consumption, and patient charge capture. It passively collects the most detailed and accurate data of any other offering in the industry, providing real-time



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supply visibility throughout the supply chain all the way to the point of use. "Our Continuum platform helps clinicians bridge the gap between the acute care and post-acute care supply chain. It also automates many of the supply chain functions so that clinicians can remain completely focused on their patients, while maintaining a transparency and accountability for every single item used in the clinical setting," said Brian DeBusk, Chief Executive Officer, DeRoyal.

The 33,000-square foot facility is more than a Continuum® experience facility, providing offices to engineers, product specialists, sales, and marketing. Read more about the Continuum® system here: http://www.deroyal.com/continuum/

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About DeRoyal

Founded in 1973, medical device manufacturer DeRoyal is committed to improving both the clinical quality and economic health of its customers. With 2,000 employees, 2.5 million square feet (~232,000 square meters) under roof, operations in five countries and five U.S. states, and manufacturing assets on three continents, DeRoyal brings value to its customers in several distinct markets; these include surgical devices, unitized delivery systems, orthopedic supports & bracing as well as wound care dressings. Key core competencies include injection molding, device assembly, metal fabrication, converting, electronics assembly, and sterilization services. DeRoyal combines these fundamental manufacturing capabilities with its own unique services and information technology tools to deliver unparalleled value to its customers with a particular expertise in disrupting dysfunctional markets.

For additional DeRoyal® product information, please call 1-888-938-7828 within the USA; or +1 865-938-7828 from outside the USA. Visit the DeRoyal website at www.deroyal.com.