Surgical & Acute Care | Orthopedics | Implants | Wound Care | OEM

CORPORATE OVERVIEW & **Global Product Offering**

DeRoyal®

Improving Care. Improving Business.

"It has been a longstanding part of DeRoyal's strategic vision to be able to manufacture a diverse group of products to meet the needs and exceed the expectations of our customers."

Pete DeBusk
Founder & Chairman

OUR COMMITMENT
To Quality

We deliver high quality medical products and innovative healthcare services to our most important constituency: Caregivers and their Patients.

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DeRoyal manufactures, markets, and sells healthcare products worldwide. Each product in DeRoyal's Surgical & Acute Care, Orthopedics & Implants, and Wound Care divisions exists in response to real needs, based on advice and input of clinicians. We foster innovation because it's part of our heritage.

Formed in 1973 and headquartered in the United States, DeRoyal operates facilities in five countries (Guatemala, Dominican Republic, Costa Rica, Estonia, and the United States) and in five USA states with 26 facility locations (Florida, South Carolina, Tennessee, Virginia, and Georgia). DeRoyal employs over 2,000 people and manufactures over 25,000 different products.

Our global sales team of more than 150 representatives is a large part of this service commitment as is our extensive marketing and customer service teams based in our corporate office. DeRoyal continuously strives to give healthcare providers what they want, when they want it, by offering more sizes, more materials, more custom configurations and more choices in every product line.

DeRoyal
Within USA | 800.251.9864 Outside USA | 865.362.6022
Canadian Customers & USA Exporters | 800.327.3346
www.deroyal.com

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Corporate Overview

In order to service an ever-expanding customer base, DeRoyal has built one of the most vertically integrated companies in the medical business consisting of five units: Surgical and Acute Care, Orthopedics, Implants, Wound Care, and OEM.

DeRoyal®

Surgical & Acute Care

DeRoyal's Surgical & Acute Care product line encompasses seven groups: Cardiovascular; Birthing & Neonatal; Electrosurgical; Surgical Instruments & Accessories; Temperature Monitoring; Waste Fluid Management; and Unitized Delivery Systems; containing hundreds of items designed for use in virtually any type of acute care setting.

Orthopedics

At DeRoyal, Patient Care means putting the best possible tools in your hands allowing you to give the best possible care to your patients. From the ER to the physician to the home, DeRoyal has you covered. DeRoyal's Orthopedic Business Unit serves five customer markets: Bracing, Orthopedic Softgoods, Patient Protection, Rehabilitation, and Temperature Therapy.

Implants

DeRoyal's commitment to quality and patient care continues with our newest division offering of Orthopedic Implants, manufactured in the USA. By combining outstanding product capabilities with excellent ease of use, DeRoyal Implants focus on getting back to basics with a line of compression and locking plates; a wide range of screws; and high quality, long-lasting instruments.

The Orthopedic Implant Systems deliver mini, small and large fragmentation sets, plates and screws which will both improve patient care and bring unsurpassed value to caregivers.

Wound Care

DeRoyal offers an advanced, easy-to-use, affordable line of wound care dressings covering all phases and all stages of wound care including: acute, chronic, and burn wound dressings. With proprietary technologies, we help heal the most difficult wounds.

OEM (Original Equipment Manufacturer)

While DeRoyal's expertise is in medical manufacturing, we also manufacture a growing volume of products for the aerospace, lawn and garden, and electronics industries.

Surgical & Acute Care
PRODUCT OFFERING

1. Cardiovascular

CATH LAB PRODUCTS:
- ☐ Angiography Accessories
- ☐ Angioplasty Accessories & Inflation Devices
- ☐ Contrast Administration & Saver Sets
- ☐ Fluid Administration Sets
- ☐ High Pressure Injection Lines
- ☐ Manifolds
- ☐ Pressure Monitoring Lines
- ☐ Radial Approach Accessories
- ☐ Safety Needles & Sharps Parking Devices
- ☐ Stopcocks
- ☐ Syringes
- ☐ Thermodilution Catheters
- ☐ Transducers (Reusable & Disposable)
- ☐ Waste Collection Systems

2. Birthing & Neonatal

INFANT & NEONATAL:
- ☐ Baby Caps
- ☐ Blood Pressure Cuffs
- ☐ Bulb Syringes
- ☐ Circumcision Products
- ☐ Enteral Safe Feeding Products
- ☐ Footprinters
- ☐ Heel Warmers
- ☐ Infant Transport Mattresses
- ☐ IV Armboards
- ☐ Phototherapy Masks
- ☐ Temperature Monitoring
- ☐ Umbilical Cord Management

LABOR & DELIVERY:
- ☐ Basin Sets
- ☐ L&D Essentials:
  - ☐ Amniotic Membrane Perforators
  - ☐ Delivery Draping
  - ☐ Fetal Monitoring Straps
- ☐ Maternal Panties
- ☐ Placenta Basins

3. Electrosurgical

ELECTROSURGICAL PRODUCTS:
- ☐ Electrosurgical Cautery Pencils
- ☐ Specialty Electrodes
- ☐ Smoke Evac Systems & Products
- ☐ Grounding Pads

4. Surgical Instruments & Accessories

BLADES & SCALPELS:
- ☐ Blades & Scalpels
- ☐ Canica-Safety® Reusable Scalpel Handles
- ☐ Disposable Safety Scalpels

BLOOD PRESSURE CUFFS:
- ☐ Adult & Child Blood Pressure Cuffs
- ☐ Neonatal Blood Pressure Cuffs

ENDOSCOPIC & LAPAROSCOPIC PRODUCTS:
- ☐ Camera & Laser Arm Drape
- ☐ DeFogger™
- ☐ Insufflation Tubing Sets
- ☐ Laparoscopic Dissectors
- ☐ Laparoscopic Instrument Pouch
- ☐ Laparoscopic Accessory Kits
- ☐ Pneumoperitoneum Needle
- ☐ ProShield™ Endoscope Protector
- ☐ Scope Warmer
- ☐ Specimen Retrieval Bags
- ☐ Suction Irrigation Sets (Powered & Gravity Fed)

EQUIPMENT COVERS & DRAPES:
- ☐ Banded Bags
- ☐ C-Arm Covers
- ☐ Endoscopic Camera Drapes
- ☐ Footswitch & Keyboard Covers
- ☐ Microscope Drapes
- ☐ Trauma Drapes
- ☐ X-Ray Cassette Covers

FACIAL PROTECTION:
- ☐ Cosmic Nee-Noggs® Facial Protection
- ☐ Face Mask w/Splash ShieldZ™
- ☐ FaceShieldZ™
- ☐ Protective Glasses & Goggles
- ☐ Solid Side ShieldZ™
- ☐ SPEyes™ Eye ShieldZ™

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ORTHOPEDIC DRAPES & DRESSINGS:
- ☐ Cast Padding
- ☐ Cohesive Bandages
- ☐ Compression Dressing
- ☐ Conforming Bandages
- ☐ Elastic Bandages
- ☐ Esmark
- ☐ Orthopedic Kits
- ☐ Shoulder Suspension Kits
- ☐ Stockinette

SPECIALTY PUT-UPS:
- ☐ Connectors
- ☐ Cotton Tipped Applicators
- ☐ Fish Hooks
- ☐ Labels
- ☐ Laboratory Devices
- ☐ Miscellaneous Items
- ☐ Plastic Bottles, Bowls & Cups
- ☐ Procto Swabs
- ☐ Razors & Blades
- ☐ Rubber Bands
- ☐ Safety Pins
- ☐ Sleeve Products
- ☐ Snares
- ☐ Surgeon's Vest
- ☐ Teflon Felt & Pledgets
- ☐ Tubing
- ☐ Twill Tapes

SPONGES & TOWELS:
- ☐ Atraumatic Lint-Free Sponges
- ☐ Dissecting Sponges
- ☐ Laparotomy Gauze Sponges
- ☐ Miscellaneous Sponges
- ☐ Neurology Sponges
- ☐ Operating Room Towels
- ☐ Ophthalmic Sponges & Eye Spears
- ☐ Sponge Counter Bags

- ☐ Sterile Puffs
- ☐ Surgical Gauze Sponges
- ☐ Tonsil & Adenoid Sponges
- ☐ Vaginal & Perineal Packing

SURGICAL ACCESSORIES:
- ☐ Disposable Light Handle Systems
- ☐ Instrument Pads
- ☐ Needle Counters
- ☐ Safe Cord Cover
- ☐ Sharps Passing Zones
- ☐ Sharps Safety Devices
- ☐ Skin Marking Systems & Utility Markers
- ☐ Surgical Accessory Kits
- ☐ Surgical Clips & Clamps
- ☐ Surgical Organizers
- ☐ Suture Boots
- ☐ Vessel Loops

SURGICAL POSITIONERS:
- ☐ Arm Positioners
- ☐ Head Positioners
- ☐ Knee Positioners
- ☐ Positioning Kits
- ☐ Specialty Positioners
- ☐ Table Pads

WOUND & INCISION CLOSURES & DRESSINGS:
- ☐ Antimicrobial Surgical Site Dressings
- ☐ Dressings
- ☐ Skin Stapler Extractor
- ☐ Skin Staplers

5. Temperature Monitoring

TEMPERATURE MONITORING:
- ☐ Adult Skin Temperature Probe
- ☐ Esophageal Stethoscope
- ☐ Foley Catheter Kits
- ☐ Foley Catheter w/Temperature Sensor
- ☐ General-Purpose Temperature Probe
- ☐ LCD Sensostrip™ Temperature Trend Indicator
- ☐ Multi-Purpose Tube Holder
- ☐ Mycardial Temperature Probe
- ☐ Nasal Temperature Probe
- ☐ Neonatal Probes Replacement Cover System
- ☐ Neonatal Skin Temperature Sensor Probes
- ☐ Temperature Monitors and Cables
- ☐ Tympanic Temperature Probe

5. Waste Fluid Management

WASTE FLUID MANAGEMENT:
- ☐ Absorbent Floor Mats
- ☐ Anti-Fatigue & Suction Mats
- ☐ Critical Measurement Canisters
- ☐ Flexible Suction Liners
- ☐ Large Volume Suction Canisters
- ☐ Rigid Suction Canisters
- ☐ Semi-Rigid Suction Liners
- ☐ Solidifier
- ☐ Specialty Fluid Control Products
- ☐ Suction Hardware & Accessories
- ☐ Waste Fluid Evacuation Systems

6. Unitized Delivery Systems

UNITIZED DELIVERY SYSTEMS:
- ☐ Basin Sets
- ☐ Custom Trays
- ☐ Prep Kits
- ☐ Procedure Carts

Orthopedics & Implants
PRODUCT OFFERING

1. Orthopedic Softgoods

ABDOMINAL BINDERS & RIB BELTS:
- Abdominal Binders
- Rib Belts

ALUMINUM SPLINTS

AMBULATORY AIDS

ARM SLINGS & ELEVATORS:
- Arm Elevators
- Arm Slings

BREAST SUPPORTS

BUCKS TRACTION

CAST SHOES

CERVICAL COLLARS & TRACTION:
- Cervical Traction
- EMT Collars
- Foam Collars
- Rigid Cervical Collars

CLAVICAL STRAPS

ELBOW SUPPORTS & SLEEVES

KNEE IMMOBILIZERS

LUMBO SACRAL SUPPORTS

POST-OP SHOES

SHOULDER IMMOBILIZERS:
- Elastic Shoulder
- Sling & Swathe
- Shoulder w/Body Strap
- Shoulder w/Waist Strap

WRIST & THUMB SPLINTS:
- Thumb Splints
- Wrist & Forearm Splints
- Wrist Splints

2. Bracing

ANKLE BRACING:
- Ankle Foot Orthoses
- Ankle Stirrups
- Ankle Support/Sleeves
- Functional Ankle Bracing
- Lace-Up Ankle Braces

ELBOW BRACING:
- Hinged Elbow Bracing
- Post-Op Elbow Bracing

BOA® TECHNOLOGY:
- Element® Sport Ankle Brace
- DeRoyal Sports Orthosis
- Prolign® Spinal Orthoses
- Ultralign®+ LSO & TLSO
- Universal XTW Extended Wear Collar

FRACTURE BRACING

KNEE BRACING:
- ACL Knee Bracing
- Hinged Knee Bracing
- Knee Supports/Sleeves
- OA Knee Bracing
- Post-Op Knee Bracing

SHOULDER BRACING

SPINE BRACING:
- Cervical Thoracic Orthosis
- Low Profile Orthoses
- Lumbar Sacral Orthoses
- Post-Op Collars
- Thoracic Lumbar Sacral Orthoses

WALKERS:
- Non-Pneumatic
- Pneumatic
- Range of Motion

3. Rehabilitation

AIDS TO DAILY LIVING:
- Dressing Aids
- Hip Kits
- Reachers

CONTRACTURE MANAGEMENT

EXERCISE & THERAPY EQUIPMENT

HEEL CUPS

NIGHT SPLINTS

RANGE OF MOTION:
- Dynamic Splints
- Static Splints

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REHAB SPLINTS:
- Finger Splints
- Thumb Splints
- Wrist/Hand/Splints

THERMOPLASTICS

4. Patient Protection

ANKLE CONTRACTURE BOOT

ARM BOARDS

BED RAIL PROTECTORS

CARDIAC AIDS:
- Cardiac Cushions
- Pulse Oximeter Probe Wrap
- Telemetry Pouches

FALL MANAGEMENT:
- Fall Prevention Kits
- Hip Protectors
- Slippers
- Gait Belts

PATIENT POSITIONING:
- Hip Abduction Pillows
- Patient Positioners
- Wheelchair Cushions & Supports

PRESSURE ULCER PREVENTION:
- Heel & Elbow Protectors
- Heel Suspension Boot
- PRUventor™ Heel Off-Loading Device

RESPIRATORY THERAPY

RESTRICTIVE & LESS RESTRICTIVE DEVICES:
- Body Belts
- Elbow Immobilizers
- Hand Control Mittens
- Limb Holders
- Roll Belts
- Wheelchair Belts
- Vests

UROLOGICAL CARE

5. Temperature Therapy

TEMPERATURE THERAPY:
- Cold Therapy Unit
- Hot/Cold Therapy Unit
- Hot/Cold Therapy Wraps
- Therapy Blankets
- Wraps for Blankets

6. Implants

ORTHOPAEDIC TRAUMA:
- Mini Fragment Set
- Small Fragment Set
- Large Fragment Set
- Cannulated Screws (2.4 mm - 7.3 mm)
- Distal Radius Set

CONTINUUM®

- **IMPROVED CARE**
- **AUTOMATED RE-ORDER**
- **REVENUE GENERATION**

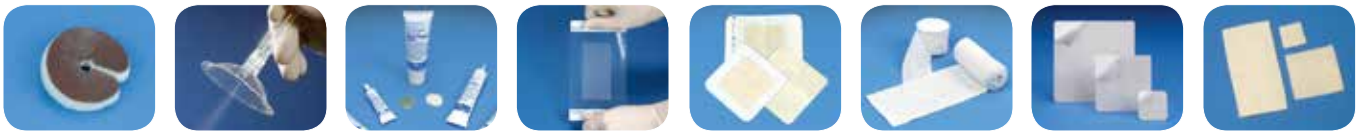
The diversity of our product line, the quality inherent in our manufacturing process and our committed staff enables us to offer our customers exceptional products at reasonable prices.

Wound Care
PRODUCT OFFERING

The Wound Treatment System
Create the Perfect Healing Environment

The Wound Treatment System

The DeRoyal Wound Treatment System centers around exclusive, patented products called Multidex® and Algidex Ag® which provide topical nutrients to the wound site creating an ideal environment beneficial for tissue growth and epithelial proliferation.



1. Negative Pressure Wound Therapy

- **NPWT** Units
- **NPWT** Standard Foam Kits
- **NPWT** Gauze Kits
- **NPWT** White Foam Kits
- **NPWT** Canisters
- **NPWT** Accessories

2. Advanced Wound Care

- **Algidex Ag®** Silver Alginate Wound Dressings
- **Algidex Ag® Packing Gauze** Silver Alginate Packing Dressing
- **Algidex Ag® Wet Gauze** High Powered Autolytic Debridement
- **Algidex Ag® I.V. Patch** Silver Alginate Catheter Dressing
- **Aquasorb®** Hydrogel Wound Dressing
- **Covaderm®** Adhesive Wound Dressing
- **Covaderm® Plus** Adhesive Wound Dressing
- **Dermanet® Ag+** Antimicrobial Wound Contact Layer
- **Dermanet® Ag+ Border** Antimicrobial Surgical Site Dressing
- **Jetox™-ND** Jet Lavage
- **Kalginate®** Calcium Alginate Wound Dressing
- **Multidex®** Maltodextrin Wound Dressing
- **Multipad™** Non-Adherent Wound Dressing
- **Polyderm™** Hydrophilic Foam Wound Dressing
- **Procol®** Hydrocolloid Wound Dressing
- **Sofsorb®** Absorbent Wound Dressing
- **Sofsorb® Ag** Antimicrobial Absorbent Wound Dressing
- **Transeal®** Transparent Wound Dressing

3. Burn Treatment

- **Aquasorb®** Hydrogel Wound Dressing
- Bias Stockinette
- Burn Kits
- Cellulose Burn Pads
- Cotton Rolls/Cotton Pads/Combine Dressings
- **Episeal®** Wound Closure Strips
- Fine Mesh Gauze Dressings
- **Fluftex™** Gauze Rolls & Sponges
- Gauze Fluffs
- **Kalginate®** Calcium Alginate Wound Dressing
- **Multidex®** Maltodextrin Wound Dressing
- Samsom Sheets
- **Sofsorb®** Absorbent Wound Dressing
- **Sofsorb® Ag** Antimicrobial Absorbent Wound Dressing
- Special Shaped Gauze Dressings
- **Stretch Net™** Tubular Elastic Bandage
- **Transeal®** Transparent Wound Dressing
- Wide Mesh Gauze Dressings

4. General Wound Treatment

- **Apex™** Conforming Bandage
- **Covaderm Plus® V.A.D.** Vascular Access Dressing
- **Dermanet®** Wound Contact Layer
- **DeWrap™** Three-Layer Compression System
- **Episeal®** Wound Closure Strips
- **Fluftex™** Gauze Rolls & Sponges
- **Montgomery Straps** Adhesive Retention Dressing
- **Oil Emulsion** Non-Adhering Wound Dressing
- **Stretch Net™** Tubular Elastic Bandage
- **Unna Boot** Zinc Impregnated Gauze
- **Xeroform** Petrolatum Wound Dressing

5. Wound Care Kits

- Dressing Kits
- Laceration Trays
- I.V. Start Kits
- Suture Removal Kits

OEM
ORIGINAL EQUIPMENT MANUFACTURER

You will never know how great an idea is until it can be produced. Bring us your ideas -- they will remain your ideas -- but we will turn them into high-quality products with a customer focus that we are sure will impress you. We can also advise you on ways to streamline the production process to maximize cost efficiency and design flexibility.

Electronics

Offering a wide variety of contract manufacturing capabilities, DeRoyal can produce thermistor probes and wire sets (with accuracies to +/- 0.1 degrees Celsius), and any other products which require a combination of services from injection molding, insert molding, sodering, sonic welding, wire termination or UV bonding. DeRoyal electronics are produced at our facility in Costa Rica.

Plastics

DeRoyal is unique in its vertical integration and capabilities to serve customers from the initial design phase to the final delivery of a finished plastic device. As a “turn-key” manufacturer of plastic products serving the medical, industrial, and electronics markets, DeRoyal operates four state-of-the-art plastics facilities, each focused on a specialized technology: standard injection molding, thin wall injection molding, and insert molding.

Four of DeRoyal’s plastics facilities are located in Tennessee, USA while the other two operate in Florida, USA and Costa Rica.

Converting

Located in New Tazewell, Tennessee, USA, Royal Converting is an FDA registered, turn-key, highly automated manufacturer of adhesive-backed medical devices and drapes. Products include foams, island dressings, tape strips, hydrogels, and magnets. Technical capabilities include: laminating, rotary die cutting, narrow web slitting and sheeting.

Royal Converting offers full service packaging with quick turnarounds and a hands-on engineering staff dedicated to turning your ideas into high quality finished devices.

Textiles

DeRoyal Textiles is a manufacturer and worldwide distributor of a broad range of woven textile products. Originally founded in South Carolina, USA as Hermitage Mills in 1905, the company has enjoyed a history of excellence and heritage of innovation for over a century. This tradition continued when Hermitage Industries joined the DeRoyal family of global companies in 1994 as DeRoyal Textiles. Today, DeRoyal Textiles offers the most complete textile product line in the market.

The DeRoyal family of companies has consistently been at the forefront of the respective industries it serves, and takes pride in the development of innovative technology and processes to meet the needs of its customers. In keeping with this practice, the DeRoyal Textiles product line has grown from its initial offering of medical gauze fabrics to a diverse array of products that includes light weight woven fabrics, specialty fabrics, knitted textiles and consumer packaged items. DeRoyal Textiles' innovative and efficient manufacturing processes ensure that all products deliver superior quality, consistent reliability and competitive pricing.

DeRoyal Textiles is a highly automated converter of various woven textile fabrics. We offer full service fabric converting capabilities with quick turnaround times to meet the needs of our customers. Our technical capabilities include precision fabric slitting, fabric folding and plying, and fabric cutting and rolling processes. DeRoyal Textiles is located in South Carolina, USA and DeBusk Knitting Mills is in Tennessee, USA.

OEM
ORIGINAL EQUIPMENT MANUFACTURER

Sterilization

Offering complete state-of-the-art sterilization and laboratory testing services at DeRoyal's New Tazewell, Tennessee, USA campus, Royal Sterilization Services is ISO 13485: 2003 certified to meet customer requirements. To ensure sterility, an extensive set of lab services are utilized including: biological indicators, product sterility, bioburden, and residual analysis, as well as viscosity testing for DeRoyal's Multidex wound care gel and pH testing for wound care products.

A custom-designed straight-through process flow ensures that sterile and non-sterile products never meet. Four sterilization chambers, among the largest in the USA, offer high-volume capabilities; all computerized to provide continuous monitoring throughout the cycle. A diverse selection of sterilization cycles is available including nitrogen purge and 100% ETO. In addition to customized sterilization cycles, DeRoyal offers individualized preconditioning and degas rooms to ensure that customer specifications can be accommodated.

Metals Fabrication

DeMedco, DeRoyal's one-stop machine shop, boasts state-of-the-art engineering, blueprint creation and prototyping, as well as metal fabrication, welding fabrication, painting, and quality screen printing.

With CNC over-manual turning and milling machines for small runs and CNC Mazak and Haas machines for bigger production runs, this well-equipped machine shop can handle large or small projects from start to finish.

Located in Tennessee, USA, DeMedco is an ISO compliant facility and serves its own client base as well as other DeRoyal operations. DeMedco's paint and fabrication shop manufactures such items as aluminum and stainless steel stands, tables, tubing, and platforms.

Packaging & Assembly

Using Doyen and Multivac equipment, DeRoyal is pleased to provide many packaging options in multiple locations. Running on two shifts, our form fill and seal Multivac machines have many sets of tooling, all with variable depths to accommodate many sizes and shapes of products. In-line thermal transfer printers create high quality product labels and give DeRoyal the ability to quickly and easily change and update product labeling specifications.

The Doyen packaging machine is ideally used for packaging thin or flat items like wound care dressings. The lengths and widths of the packaging are easily adjusted without the need to change tooling.

Following GMP guidelines, DeRoyal assembles many different types of products. Assembly can be by hand or by automation. From connecting tubing sets to suction canisters to rolling stockinette to soldering parts together, DeRoyal can tackle any custom assembly requirement.

Implants / Instruments Manufacturing

DeRoyal Implants has two state-of-the-art engineering and manufacturing facilities dedicated the production and R&D of our medical implants, instruments, and trays/caddies.

The facilities equipment capabilities include 4 and 5 axis CNC milling, full 5 axis CNC turning, 9 axis CNC Super Swiss lathes, 4 axis wire EDM, DNC CMM, 30in Optical Comparator, Nd:YAG Laser, Ultrasonic precision cleaning/passivation system,electropolish line, and a 3D printer for rapid prototyping. It also has a full line of CAD & CAM software to program and design to the required dimensions and tolerances.

Both facilities are located in East Tennessee, USA. The implant and instrumentation operation is an ISO 13485 certified facility. Both facilities have a staff with years of experience to ensure that only the highest quality product is manufactured and delivered on time.

Global Manufacturing
USA FACILITIES

Powell Campus

Maynardville Campus

New Tazewell Campus

Tennessee

Powell, TN Campus - DeRoyal Corporate, DeRoyal Trauma Implants, Royal Precision Plastics, and DeMedco

Knoxville, TN - Implants / Instrument Manufacturing

Maynardville, TN - Orthopedic Fabrication, Royal Converting/Foam

LaFollette, TN - Custom Procedural Surgical and Angio Trays

New Tazewell, TN Campus - Distribution, Orthopedic and Surgical Processing Center, Knitting, Specialty

Portland, TN - Hospital Disposables

LaFollette
LaFollette, TN

Hospital Disposables
Portland, TN

Florida

Sanford, FL - Critial Disposables

Georgia

Stone Mountain, GA - Atlanta International

Virginia

Rose Hill, VA - Three-D Orthopedics and Wound Care

South Carolina

Camden, SC - DeRoyal Textiles

INTERNATIONAL FACILITIES

DeRoyal Guatemala

Guatemala

Located just outside of Guatemala City, in Villa Canales, DeRoyal Guatemala employs between 250-300 employees in the 120,000 square foot facility supplied with state-of-the-art equipment to manufacture products in our Acute Care, Orthopedic, and Wound Care Divisions.

DeRoyal Intercontinental SA

Dominican Republic

DeRoyal Intercontinental SA located in Santiago, Dominican Republic, began manufacturing Orthopedic, Acute Care, Angio and Critical Disposable products in 2004. A second facility was acquired in 2007. Operating in a free zone, DeRoyal manages between 150-200 employees at these two facilities.

DeRoyal Cientifica

Costa Rica

Located in San Jose, Costa Rica, DeRoyal Cientifica employs between 140-160 employees to manufacture Orthopedic and Acute Care products, including temperature monitoring devices.

DeRoyal Estonia

Estonia

In February 2000, DeRoyal continued its international expansion by setting up manufacturing facilities in Tallinn, Estonia. Our dedicated staff produces a vast line of Orthopedic Softgoods including: Tennis Elbow Supports, Functional and Premium Wrist Splints, Wrist and Thumb Splints, Hypercontrol Knee Braces, and Hypercontrol Elbow Braces.

DeRoyal International

DeRoyal International consists of a dedicated staff who are experts in global cultures, currencies, export regulations, product registrations, and quality standards. Our passion is to make our relationships with our customers our first priority and build strong partnerships throughout the world.

Our International staff is committed strictly to sales, marketing, and logistics outside the USA. With distribution in over 70 countries on every developed continent, DeRoyal is experienced in all aspects of business, including, but not limited to, product registrations, CE marking, and ISO quality standards.

We smoothly expedite DeRoyal Orthopedic, Surgical, and Wound Care products, whether they are DeRoyal branded or private labeled, throughout most major markets worldwide. DeRoyal can ship anywhere worldwide via LCL or full container. We provide viable solutions that focus on restoring health and mobility to our ever-expanding global customer base. All this first quality service is one mouse-click or phone call away.

Distribution

Shipping over 30,000 pieces per day for Patient Care and over 7,000 cases per day for Acute Care, DeRoyal achieves a 99.9998% shipping accuracy rate from its distribution center located in Tennessee, USA.

Daily fulfillment of orders is facilitated by DeRoyal's custom built "auto-picker," which automates the process of pulling product from shelves on rotating carousels.

In addition, DeRoyal's electronic conveyor system will scan box barcodes and divert packages to appropriate loading bays, where they are removed from the belt and stacked inside waiting delivery trucks.

Delivery is within a day's truck time for most of the eastern United States and can be routed through nearby McGhee Tyson Airport in Knoxville, Tennessee, USA.

CORPORATE OVERVIEW &
Global Product Offering

Customer Service within USA: 800.251.9864

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